

Brokerage Commision Splits

9 Brokerages Compared

Brokerage	Split Range	Cap	Royalty Fee	Model
Berkshire Hathaway	60/40 - 90/10	None	6%	Traditional
★ Best Homes of Michigan	100%	None	\$0	Hybrid
Century 21	70/30 - 92/8	-\$22.5K	8%	Traditional
Coldwell Banker	55/45 - 90/10	None	5-6.5%	Traditional
Compass	60/40 - 92.5/75	None	4%	Hybrid
eXp Realty	80/20 - 100/0	\$16K	\$0	Cloud-Based
Keller Williams	70/30 - 100/0	\$21-30K	6%	Traditional
Redfin	30/70 - 75/25	None	None	Discount
RE/MAX	60/40 - 95/5	None	5%	Traditional